

LOTUS CAMPAIGN



Unrepresented allies working together to solve homelessness

July 2020 Newsletter

recent story

21ST CENTURY ROAD TO HOUSING ACT



The federal government recently passed one of the most significant pieces of legislation this decade, a monumental bill that will go a long way toward ending homelessness: the **21st Century Housing Act**. With ample support from both sides of the political aisle, this important law indicates what we experience every day at Lotus Campaign: regardless of political leanings, most everyone agrees that we need more housing supply in our country to end homelessness.

Passed 85-5 in the Senate, 268-12 in the House, the Housing Act sets out steps to speed up construction, modernize HUD financing, and set up restrictions on large institutional investors buying single family homes (effective January 2022).

Two provisions we are watching at Lotus:

- 1) A waiver letting homelessness grant recipients exceed the current cap on shelter and outreach spending, and
- 2) A \$200B/year fund increasing localities that already increase housing supply.

We are grateful for the passage of this act – a major step forward. The real work now is implementation, where most of this comes with no dedicated funding. Follow its progress in the [American Housing Development Tracker](#).

Let the homebuilding accelerate.



CHARLOTTE REAL ESTATE PARTNER

BDP IMPACT REAL ESTATE

A natural commitment

BDP Impact Real Estate is a mission-driven real estate company focused on providing and operating quality, affordable housing in communities across the country. Through their mixed-income communities, they create housing opportunities for working-class residents as well as individuals and families exiting homelessness. Combined with their trauma-informed property management practices, BDP is a perfect real estate partner for Lotus Campaign.

BDP is also a strategic partner of Community Solutions, the national nonprofit behind the Built for Zero movement, which works with communities across the country to measurably reduce homelessness. Together they are demonstrating how the private real estate sector can play meaningful roles in expanding housing access and supporting long-term housing stability.

BDP has been involved with Lotus Campaign through their shared commitment to expanding housing opportunities and improving housing stability in the Charlotte community. "Over the past year, we've been exploring ways to better connect our portfolio with local organizations that are helping individuals and families access housing and supportive services," explains BDP's Chief Impact Officer Nicole Patel.



BDP's trauma-informed approach to property management is their key to success

Good property managers must have a varied skill set to manage myriad tasks. These include overseeing property maintenance, communicating with tenants, managing finances, and marketing available units.

BDP Impact Real Estate has taken the job a big step further by adding trauma-informed sensitivity training to their property manager's toolbox. The purpose is to help tenants who have experienced some sort of trauma, such as homelessness or housing insecurity, successfully integrate into a safe and stable living situation in a BDP Impact property. The ultimate goal is long-term residency for some of the most vulnerable members of the community.

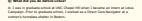
"One of the things we're most proud of at BDP is our resident support model, which pairs trauma-informed Property Management (PM's) with on-site Resident Services," says Patel. "Together, our teams work to identify challenges early, connect residents to resources, and create opportunities for community and belonging through resident events, wellness activities, and neighborhood engagement."

A natural fit

Patel says that Lotus Campaign is a natural fit.

"At BDP we believe housing stability requires more than an apartment. It requires the right support, relationships, and resources to help residents remain housed and thrive. While our partnership is still in its early stages, we appreciate Lotus Campaign's role as a connector and connector. Our greatest success to date has been building relationships and strengthening connections within Charlotte's housing ecosystem, and we look forward to continuing to strengthen our relationship."

"Partnerships like Lotus Campaign are valuable because no single organization can solve housing challenges alone. The ability to connect housing providers, service organizations, and community partners creates stronger pathways to both housing access and housing stability."



Advancing long-term housing stability

BDP appreciates that Lotus not only helps residents navigate barriers, but also fosters stronger communities where residents feel connected to their neighbors and supported in maintaining long-term housing stability.

"Finding and maintaining housing for someone who has experienced homelessness is a complex task," says Lotus Campaign Co-Founder and Executive Director Ruth Simmons. "From a mission perspective, our values are clearly aligned with BDP around creating opportunities for individuals and families to secure and maintain stable housing. From a business perspective, these partnerships help the real estate industry better understand local needs, build trust, and create the conditions that support successful long-term residency in our communities."

our featured stories

Welcome New Lotus Member Emily McNutt!



Emily McNutt joins Lotus Campaign as Raleigh Program Coordinator

Lotus welcomes Emily McNutt as our new program coordinator. She will help support our Landlord Participation Program work throughout Wake County.

Working from Phoenix, Arizona, via Los Angeles for college and Boston for work, Emily McNutt landed in North Carolina for graduate school. And as Lotus Campaign's sixth full-time employee, she's got to know her.

Q: What did you do before Lotus?

A: I was in graduate school at UNC Chapel Hill when I became an intern at Lotus Campaign. Prior to graduate school, I worked as a Street Care Navigator at a women's homeless shelter in Boston.

Q: What brought you to Lotus?

A: I originally started with Lotus as an intern working as part of Lotus's philanthropy team. I already had a strong interest in working in the housing sector following my experiences working in a homeless shelter, which drew me to the work Lotus does. I had a really positive experience as an intern and when the opportunity to join the team full-time became available, I was excited to take it.

Q: What do you like most about working at Lotus?

A: Our work is very relational; it would not be possible without strong relationships with our partners and supporters. I really enjoy building and maintaining these relationships to ensure that our residents remain supported and stably housed.

Q: What did you study? Is there any connection to what you're doing now for Lotus?

A: In undergrad I studied psychology at Pennsylvania University, and in graduate school I studied Public Administration and Social Work at UNC Chapel Hill. In some form, I believe I use all my degrees in my work at Lotus.

Q: What are you looking forward to most this year as you work with Lotus?

A: The looking forward to supporting Lotus as we grow and becoming more connected to our partners in the Triangle.

Q: Can you share a fun fact about yourself?

A: In my free time I like to read, mostly non-fiction, and travel!

LOTUS CAMPAIGN'S 2020

Key Party

UNLOCKING HOUSING ACCESS



What's Are Now can Tell for the 2020 Key Party!

Join us for the **2020 Key Party, Unlocking What's Now**, featuring Dr. Ben O'Connell, president of Duke Health Care for the Homeless Program and subject of the acclaimed book *Through Stairways*. For more than four decades, Dr. Ben has walked alongside people experiencing homelessness on the streets of Boston. His work transformed the national conversation by asking a simple question:

"How can someone find if they don't have a safe place to sleep?"

Lotus Campaign asks how follow-up questions: "What if the most important prescription wasn't medicine? What if it was a **place**?"

Together we will explore these questions, build on proven solutions to homelessness, and discuss how communities can turn what works into lasting change.

This key party will take place **Tuesday, September 22**, at The Duke in Charlotte and **Thursday, September 24**, at Winston-Salem in Raleigh.

Early bird tickets are \$75, and tickets of eight are \$600 until July 31, then \$700 per ticket and \$600 for tables. Purchase your tickets today and **SAVE!**

Join us for an evening of education, conversation and impact!

Charlotte Key Party

Tuesday, September 22

[Purchase Charlotte tickets online](#)

Raleigh Key Party

Thursday, September 24

[Purchase Raleigh tickets online](#)



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